At the University of Notre Dame we believe that business can be a force for good. Ethical and talented business leaders know how to transform teams and organizations in ways that benefit society and grow the bottom line. This employment report represents the hard work our students — these future leaders — put into their career development, creating opportunities that leverage their strengths, experiences and values to maximize positive impact. This report also highlights the outstanding corporate partners who work with Notre Dame to obtain top talent. Highlights for the class of 2018 are 91% receiving offers within three months of graduation and a record salary, including bonus, of $133,862.

**Average Salary and Bonus**

- **2018**: $133,862
- **2017**: $128,127
- **2016**: $125,632

**Salary increase for class of 2018 (vs. incoming salary)**: 118%

**Outcome Highlights**

- 91% Received full-time offer within 3 months of graduating Class of 2018
- 90% Accepting full-time offer within 3 months of graduating Class of 2018
- 100% Accepting internships Class of 2019

**Average Salary and Bonus**

- **2018**: $133,862
- **2017**: $128,127
- **2016**: $125,632
Notre Dame challenges its students to Ask More of Business and in doing so, they’re creating and developing ethical business leaders. We find this focus on ethics is very much in line with what we have at Procter & Gamble, our purpose, values and principals. Two of those values are trust and integrity. We find that when Notre Dame alums come into our company, they are already well groomed and well-able to assume leadership with these values in mind. Notre Dame alumni have a passion for winning and they work collaboratively to create innovative solutions to address complex business problems.”

- Matthew Perron, Senior Financial Analyst, Procter & Gamble
My Notre Dame experience was invaluable in enabling my career switch from education and nonprofit work to the tech sector. The small class size contributed to the incomparable Notre Dame network, fostering close relationships between students, faculty and staff. Additionally, the leadership experience I attained during my MBA offered valuable learnings that apply directly to my career path.

**STACY SRIVASTAVA**  
MBA, Class of 2018  
IBM, Client Executive, Chicago  
**HOMETOWN:** Traverse City, Mich.  
**PRE-NOTRE DAME CAREER:** Education, nonprofit marketing and fundraising  
**NOTRE DAME INVOLVEMENT:** MBA Association President; Net Impact Club VP of Service Corps; member of MBA clubs - Women in Business; Marketing; Finance & Investments; Beta Gamma Sigma Honor Society; contributor, MBA Irish Echoes blog"
I'm deeply honored and humbled to be part of the Mendoza family - I have gained a business education that is rooted in ethics and values and built deep friendships with truly gifted classmates. Outside of classes that taught ethical leadership through several lenses, I found many learning opportunities through my involvement with clubs. Megan Gallagher, my career coach, played a vital role not only in my landing an amazing job, but also in mentoring me to become better at leading through influence. I can’t think of any other two-year period in my life where I’ve grown more as a person and as a leader.

VINOD KRISHNADAS
MBA, Class of 2018
Management Associate, Thomson Reuters

HOMETOWN: Mumbai, India

PRE-NOTRE DAME CAREER: Assistant Vice President, Quality Assurance, Barclays

NOTRE DAME INVOLVEMENT: President, ND MBA Tech Club; Chief Communications Officer, ND MBA Business Analytics Club; Member, ND MBA Marketing Club and Net Impact Club

<table>
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<tr>
<th>REGION</th>
<th>PERCENT ACCEPTS</th>
<th>MEDIAN SALARY</th>
</tr>
</thead>
<tbody>
<tr>
<td>West</td>
<td>12.5%</td>
<td>$130,000</td>
</tr>
<tr>
<td>Midwest</td>
<td>39.6%</td>
<td>$109,000</td>
</tr>
<tr>
<td>Northeast</td>
<td>11.5%</td>
<td>$110,000</td>
</tr>
<tr>
<td>Mid-Atlantic</td>
<td>12.5%</td>
<td>$126,250</td>
</tr>
<tr>
<td>South</td>
<td>12.5%</td>
<td>$100,000</td>
</tr>
<tr>
<td>Southwest</td>
<td>9.4%</td>
<td>$110,000</td>
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I owe my opportunity to pursue my current position to the Notre Dame network and clubs. Individuals within the Notre Dame alumni network opened the door for an interview for me for the position, the Finance & Investments Club prepared me to turn that interview into an offer and now do well at the job. I’m incredibly thankful for the Notre Dame alumni network, and I’m excited to now be a part of it and pay the opportunities forward.”

ERIN WEHE
MBA, Class of 2018
Deutsche Bank, Investment Banking Associate, New York, N.Y.
HOMETOWN: Ann Arbor, Mich.
PRE-NOTRE DAME CAREER: Bakery sole proprietor
NOTRE DAME INVOLVEMENT: BOTFL team Palestine; President, Women in Business Club; Member, Finance & Investments Club; China Immersion 2017; Chile Mod Abroad 2017
As a recruiter, I look for quality of applicant and ease of process. One of the reasons I like coming to Notre Dame is I’m always impressed with the people I’m meeting here. You have a very high standard of student. They’re knowledgeable, they’re engaged, they’re interesting, they’re very enthusiastic and I always enjoy coming to campus.”

- William Glaros, Director, PwC, M&A Advisory Practice
I chose to attend Notre Dame because I wanted to be part of a university that prepared its students to transform the world. From the second I arrived on campus, Career Services helped me navigate an exciting and fast-paced recruiting process. By connecting me with alumni in my field of interest and preparing me for numerous interviews, I was able to land my dream job in New York City.”

JOSHUA SCORESBY
Two-Year MBA, Class of 2019

SUMMER INTERNSHIP:
Associate, UBS Investment Bank (NYC), Financial Sponsors / Leveraged Finance Group

HOMETOWN: Salt Lake City, Utah

PRE-NOTRE DAME CAREER:
Investment Management with Charles Schwab

NOTRE DAME INVOLVEMENT:
President, Finance & Investments Club; Portfolio Manager, Student-led Graduate Investment Fund

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<th>INDUSTRY</th>
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<td>ALL INDUSTRIES</td>
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<tr>
<td>Consulting</td>
<td>7.3%</td>
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<tr>
<td>Consumer Products</td>
<td>9.7%</td>
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<td>Energy &amp; Utilities</td>
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<tr>
<td>Financial Services</td>
<td>22.6%</td>
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<td>Healthcare</td>
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<td>Manufacturing</td>
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<td>Non-Profit</td>
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<tr>
<td>Technology</td>
<td>14.5%</td>
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<td>All Other</td>
<td>16.1%</td>
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<th>FUNCTION</th>
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<td>ALL FUNCTIONS</td>
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<td>Finance/Accounting</td>
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<tr>
<td>General Management</td>
<td>9.7%</td>
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</tr>
<tr>
<td>Marketing/Sales</td>
<td>24.2%</td>
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<tr>
<td>Operations/Logistics</td>
<td>9.7%</td>
<td>$5,079</td>
</tr>
<tr>
<td>All Other</td>
<td>15.3%</td>
<td>$4,000</td>
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I chose Notre Dame because of the MBA/MSBA dual degree offering, and the values-based curriculum. It was through a Notre Dame alumni that I got my summer internship at JP Morgan. I had such a great summer and have decided to return to JP Morgan full-time after graduation. I can honestly say that the environment here at Notre Dame is special. From the alumni, to career services, to the students, we all genuinely want the best for everyone! If I had to go back and start over, I would choose Notre Dame again in a heartbeat!”

KATIE MCCULLOUGH
Two-Year MBA/MSBA, Class of 2019

SUMMER INTERNSHIP:
Associate at JP Morgan Private Bank, Birmingham, Mich.

HOMETOWN: Grand Rapids, Mich. (most recently from Detroit, Mich.)

PRE-NOTRE DAME CAREER:
Finance Leadership Development Program at Fiat Chrysler Automobiles in Detroit, Mich.

NOTRE DAME INVOLVEMENT: VP, Communications, MBA Management Club; Member, Business Analytics Club; Member, Women in Business Club; Student-Athlete Tutor/Mentor

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<th>LOCATION</th>
<th>PERCENT ACCEPTS</th>
<th>MEDIAN SALARY</th>
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<tbody>
<tr>
<td>North America</td>
<td>96.0%</td>
<td>$6,933</td>
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<tr>
<td>Outside North America</td>
<td>4.0%</td>
<td>Insufficient Data</td>
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<table>
<thead>
<tr>
<th>REGION</th>
<th>PERCENT ACCEPTS</th>
<th>MEDIAN SALARY</th>
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<tbody>
<tr>
<td>West</td>
<td>15.1%</td>
<td>$7,367</td>
</tr>
<tr>
<td>Midwest</td>
<td>35.3%</td>
<td>$6,670</td>
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<tr>
<td>Northeast</td>
<td>21.0%</td>
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<td>Mid-Atlantic</td>
<td>4.2%</td>
<td>$7,800</td>
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<tr>
<td>South</td>
<td>7.6%</td>
<td>$6,847</td>
</tr>
<tr>
<td>Southwest</td>
<td>14.3%</td>
<td>$6,500</td>
</tr>
</tbody>
</table>
I was a consultant pre-MBA, and I came to business school looking to advance my career in the same space. I worked closely with the Career Services team who offered one-on-one coaching on resumes, cover letters and mock interviews. The Consulting Career Coach, in partnership with the Consulting Club, even held networking events that facilitated interactions with the Chicago ND MBA network in the industry. It was at such events that I met the amazing alumni who were very instrumental in helping me score my summer internship and full-time offer at EY, and I hope to be as great of a resource after graduation next May.

BRIDGAR NAYIGA
MBA/MSBA, Class of 2019
SUMMER INTERNSHIP:
Ernst & Young (EY), Senior Consultant, Chicago
HOMETOWN: Kampala, Uganda
PRE-NOTRE DAME CAREER:
Consulting
NOTRE DAME INVOLVEMENT:
Chair, MBA Case Competitions; Member, MBA Consulting Club and Women in Business Club
The primary function of commerce is service to mankind. Business has a code of ethics based very largely on divine principles. When this code is followed, commerce can and does advance civilization.”

- John Cardinal O’Hara, CSC
Founder of The College of Commerce (now Mendoza College of Business)